

COMFORT SOLUTIONS FOR A BETTER LIFESTYLE

AMBIENCE AIR

AIRCONDITIONING



For that *comfortable feeling* all year round.



"Delivering comfort solutions and award-winning service to West Australian's since 2003."

About Ambience Air

Ambience Air was founded in 2003 on the basis of outstanding customer service, innovative solutions and exceptional product quality.

Now, as Perth's leading residential and light commercial air-conditioning company, we are one of WA's largest supplier of Panasonic, Fujitsu, Samsung, Breezair, Braemar, Coolair air-conditioning equipment and Advantage Air components — even leading with some products Australia wide. We are also suppliers of Jarrahdale Wood Heaters.

Highly decorated with industry awards since our year of inception, including multiple **Dealer of the Year** awards for Panasonic, Fujitsu, Samsung, Breezair, Braemar, Coolair, Advantage Air and Jarrahdale, Ambience Air has firmly cemented its position as a market leader in heating and cooling solutions for the home and office.

In order to provide a high standard of service and accessibility to our customers, Ambience Air operates from multiple showroom locations across Perth and the South West, with each showroom managed and operated by experienced air-conditioning specialists who are local to the area.

All design engineering, installation scheduling, on-site supervision, warehousing, after sales customer care support and warranty concerns are managed from our head office in Bibra Lake. This ensures that every comfort solution is subject to the same rigorous procedures, meaning Ambience Air can guarantee the highest standards are met on time every time, from start to finish, along with customer care support for ever after.

Suiting customer's needs for comfort is what we do best. Our sales team is among the most experienced in the industry, providing a free, no-obligation, in-house measure and quote service to all our customers. Every system is individually designed to suit lifestyle and the air-conditioning application, with sales consultants trained to assess each application, offering advice and innovative solutions.

Expertise in project consultation, design, manufacture and installation of specialised systems means our experienced Design & Construction team can provide solutions for residential homes to light commercial projects and office buildings. We can install or refit evaporative air-conditioning and ducted reverse cycle air-conditioning to existing buildings as well as projects under construction. We also provide additional consultancy services at no extra charge for double-storey installations. We work with many builders, providing duct sizing and layout drawings as well as detailed work schedules with electrical and penetration information.

Ambience Air has been delivering comfort solutions and award-winning service to West Australian's since 2003. As we move into the future, our dedicated team looks forward to providing that same great service for many years to come.





10 great reasons to choose *Ambience Air*

Over 40,000 satisfied customers have enjoyed a comfortable lifestyle, thanks to Ambience Air.

A Brand You Can Trust

We are a well-established, proudly WA-owned business that is customer-focused and entertains only the top brands.

Quality Assurance

Customer satisfaction is guaranteed using quality assured products. With our after sales customer care department we can offer you peace of mind and comfort for years to come.

Your Local Experts

Our friendly and experienced local team members represent their community. Our show rooms have full working systems on display and are conveniently located across the greater Perth metropolitan area and in the South West region.

Industry Acclaim

We've been awarded Gold & Platinum Dealer for outstanding sales and customer service since 2003. And we are proud to have serviced over 40,000 customers who refer us to their friends and family.

Friendly, Efficient Service

Either visit one of our conveniently located showrooms with your home/office plans, or call our experienced and friendly sales consultants in your local area for a no-obligation in-home appraisal on time, every time.

Custom Engineering

In-house ducted design engineers design every individual design application, guaranteeing optimum performance and efficiency. Setting correct static pressures and air quantity duct sizing for complete comfort control.

Absolute Professionals

From your first contact you will be dealing with absolute professionals who are dedicated to helping you achieve the right outcome. Our installations are strictly supervised with quality procedures adhered to by dedicated site and installation supervisors, ensuring your comfort solution works to its full and most efficient potential.

Specialist Project Managers

Specialist Projects Managers engineer individual residential applications and light commercial solutions with the support of a construction management team, ensuring progress timeframes and on site installation procedures are strictly adhered to.

Convenient Finance Options

We offer 3 competitively priced finance packages, giving you the option of up to 60 months interest free*. And we take all the hard work out of it by helping you through the process.

*Terms & Conditions apply.

Excellent Value, Top Quality

Excellent value for money, only entertaining top brands and quality components to our valued customers.



Proudly
WA-owned
& operated

Visit our finance page at ambienceair.com.au and get pre-approved finance in less than 15 minutes.

Company Awards



Advantage Air

Premier Dealer Award 2015-2016
 Premier Dealer Award 2014-2015
 Premier Dealer Award 2013-2014
 Premier Dealer Award 2012-2013
 National Dealer of the Year 2011-2012
 Australian Dealer of the Year 2011-2012
 Australian Dealer of the Year 2010-2011
 Australian Dealer of the Year 2009-2010
 Australian Dealer of the Year 2008-2009
 Australian Dealer of the Year 2007-2008
 Australian Dealer of the Year 2005-2006
 Premier Dealer of the Year 2004-2005



Fujitsu

WA Outstanding Sales Award 2015-2016
 WA Dealer of the Year 2014-2015
 WA Outstanding Sales Award 2011-2012
 WA Dealer of the Year 2011-2012
 National Dealer of the Year 2011-2012
 WA Outstanding Sales Award 2010-2011
 WA Outstanding Sales Award 2007-2008
 WA Outstanding Sales Award 2006-2007



Seeley International

Breezair | Braemar | Coolair

Climate Masters Dealer — Awarded 2015-2016
 Climate Masters Dealer — Awarded 2014-2015
 Climate Masters Dealer — Awarded 2013-2014
 WA Dealer of the Year 2012-2013
 WA Dealer of the Year 2011-2012
 WA Dealer of the Year 2010-2011
 WA Dealer of the Year 2009-2010
 WA Dealer of the Year 2008-2009
 WA Dealer of the Year 2007-2008
 WA Braemar Rising Star Award 2006-2007
 WA Dealer of the Year & Rising Star Award 2004-2005
 Australian Dealership Development Award 2003-2004



Panasonic

\$8 Million Plus National Dealer Award 2015-2016
 \$7 Million Plus National Dealer Award 2014-2015
 \$5 Million Plus National Dealer Award 2013-2014
 \$3 Million Plus National Dealer Award 2012-2013
 WA State Dealer of the Year 2010-2011
 WA State Dealer of the Year 2009-2010
 WA State Dealer of the Year 2008-2009
 WA State Dealer of the Year 2007-2008
 WA State Dealer of the Year 2005-2006
 WA State Dealer of the Year 2004-2005
 WA State Dealer of the Year 2003-2004



Jarrahdale

Wood Fire Dealer Award 2015-2016
 Wood Fire Dealer Award 2014-2015
 Wood Fire Dealer Award 2013-2014



Samsung

Specialist Dealer Awarded 2015-2016
 Specialist Dealer Awarded 2014-2015
 Specialist Dealer Awarded 2013-2014
 Specialist Dealer Awarded 2012-2013
 Specialist Dealer Awarded 2011-2012



What our customers have to say about us

At Ambience Air, we pride ourselves on delivering the best products and services along with achieving the highest possible standard of excellence. Since 2003, we have been growing a vast portfolio of happy customers who are enjoying comfort all year round, thanks to the friendly and professional team at Ambience Air.

“Saved me from a costly bad choice”

Professionalism and product knowledge saved me from a costly bad choice of units. Dave and partner, Darren and Brad. Pleasure to have them do the work. Everything was left clean and tidy. Many thanks.

RICHARD NILSSON

“A very professional job well done”

Once again, I would like to congratulate Ambience Air on a very professional job well done, from Merv's visit to our home to discuss the system, to the telephone receptionists, the installers (who were particularly considerate and competent) and your service department. Also, I particularly enjoyed the way my phone calls were answered – quite original! Your company will be mentioned in my conversations with friends and family.

JANICE BOWRA

“A service that was hassle free”

Hi Mike, I am sending this email to give you some feedback on the installation of my air conditioning. To tell you the truth I was not looking forward to three different trades working in my house but I could not have asked for anything better, these men were very professional about their job. First of all the installation guys they were very friendly and tidy, they were just about finished and the plumber turned up. 5 mins later the electrician came and all of these guys cleaned up after them (very rare). 3 hrs later they had left so thank you for providing a service that was hassle free. The unit itself looks great on the roof, best in the street, ha I look at other units and they look untidy, pipes showing but mine is flawless. Thank you. Happy customer.

DAWN BURNS

“So glad we went with your company”

Thank you and we are so glad we went with your company. Every step of the process went so smoothly and fantastic customer service all round, from initial quote, admin, delivery and installation. We are very impressed with your company and the system installed. Will highly recommend your to friends and family.

KIM & CHRIS TWEEDIE

“Always on time”

Excellent service by all concerned and always on time for appointments etc. We also appreciated phone calls when trades etc were concerned. Thank you.

GERALD VAN VLIET

“Professional and not pushy”

We were very happy with the sales consultant David. We were getting 3 quotes but cancelled the other 2 after we met with him. He was very informative, professional and not pushy – 3 prerequisites I find very important. Thank you David.

LINDA & ROBERT PIERI

“Outstanding”

Kurt and I just wanted to send you and the team at Ambience a huge THANK YOU for your excellent customer service, quality product and wonderfully efficient installation. As a customer service manager I have high expectations of my vendors and staff and in today's market it is rare that I get to experience service that goes above and beyond the bare minimum. Having said that, yourself, Kathy, Josh and the other boys that were here today have been outstanding. Always professional, helpful and efficient.

SHARON & KURT GREEVE

“Understands customer service”

A pleasure to deal with a company that understands 'customer service'. Hard to find in WA.

COLIN & JUDY PURCELL

“The way businesses used to run”

What more can I say – Clint and Brian were GREAT. Their manner was like all the others, polite, kind, considerate and re-assuring, plus SUPER workers! In 1 1/2 hours everything was installed and working... What a great firm, what quiet achievers PLUS 5 year warranty! In our 80's we applaud you – it is the way businesses used to run. Thanks again.

LYN & FRANK SIMS

Ambience Air *Locations*

Book an in-store consultation, or visit a store near you to see full working displays.

Opening Hours 9am-5pm Monday to Friday
9am-12pm Saturday

BIBRA LAKE - Head Office

53 Discovery Drive
Bibra Lake WA 6163
P (08) 9434 7600 F (08) 9434 1766
E bibralakes@ambienceair.com.au

MIDLAND

Unit 2, 48 Farrall Road
Midvale WA6056
P (08) 9274 1616 F (08) 9274 6656
E midland@ambienceair.com.au

GOSNELLS

Unit 3, 2163-2169 Albany Hwy
Gosnells WA 6110
P (08) 9398 8841 F (08) 9398 8846
E gosnells@ambienceair.com.au

ROCKINGHAM

Rockingham Commercial Centre
2A Livingston Road
Rockingham WA 6168
P (08) 9528 7622 F (08) 9528 7699
E rockingham@ambienceair.com.au

MANDURAH

Unit 2, 315 Pinjarra Road
Mandurah WA 6210
P (08) 9581 3000 F (08) 9582 8758
E mandurah@ambienceair.com.au

JOONDALUP

Unit 2/9 Wise Street
Joondalup WA 6027
P (08) 9301 5457 F (08) 9301 5463
E joondalup@ambienceair.com.au

BUNBURY

Unit 1/47 Albert Road East
Bunbury WA 6230
P (08) 9721 5550 F (08) 9791 3281
E bunbury@ambienceair.com.au

CLARKSON

NEW SHOWROOM OPENING SOON - Visit our Joondalup store
P (08) 9406 8555
E clarkson@ambienceair.com.au

OSBORNE PARK

NEW SHOWROOM OPENING SOON - With a local sales consultant and installation team, we can come to you.
P (08) 9245 8300
E osbornepark@ambienceair.com.au

● Clarkson

● Joondalup

● Osborne Park

● Midland

● Gosnells

● Bibra Lake

● Rockingham

● Mandurah

Bunbury
↓

**We proudly recommend our most
valued and trusted brands.**

AdvantageAir

Braemar
HEATING COOLING

Breezair
NUMBER ONE IN NATURAL COOLING

coolair

FUJITSU

JARRAHDALE
Heating & Cooling

Panasonic



Rinnai
Relax. It's a Rinnai.

SAMSUNG

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